

Message Text

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PAGE 01 ISTANB 02946 110959Z

11

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 110600Z SEP 75
FM AMCONSUL ISTANBUL
TO USDOC WASHDC
INFO SECSTATE WASHDC 6434
AMEMBASSY ANKARA

UNCLAS ISTANBUL 2946

EO 11652: N/A
TAGS: BEXP, TU
SUBJECT: WTDR/FTI TEVFIK YILMAZ

REF: USDOC 13144

1. TURKEY 2. CNTRY COJX: 489 3. SER. NO. 0027100
4. TEVFIK YILMAZ
4A. CODE : K 4B. CODE: C
5. P.O. BOX 298, TARLABASI CAD. 62, KAT 3, BEYOGLU
6. ISTANBUL, TURKEY
7. ESTABL: 1918 8 EMPL: 25 9 SIZE: (19-X) LARGE
10. REPUTATION: (22-X) EXCELLENT
11. PROVIDES SALES THROUGHOUT TURKEY
12. RPT DATE 09/75
13A. 37222/2 AGT. AIRCRAFT ENGINES
13B. 38111/2 AGT. AIRCRAFT INSTRUMENTATION
13C. 37176/5312 IMP. IST. RETL . AGT AUTOMOTIVE SPARE PARTS
13D. 35191/5"-2 IMP. Q
IST. RETL. AGT GASOLINE ENGINES
13F. 30113/5312 IMP. DIST. RETL. AGT TIRES
13G. 30692/5312 IMP. DIST. RETL. AGT AIR HOSES
13H. 37131/5312 IMP. DIST. RETL. AGT TRUCKS
14 CONTACT: YENER YILMAZ TITLE: MANAGER
15 CABLE: YILMAZ-ISTANBUL 15. TELEX: N/A
17 TEL : 492163
18 FINANCIAL REFS: ZIRAAT BANKASI, BEYOGLU, ISTANBUL;
YAPI VE KREDI BANKASI, BEYOGLU; GARANTI BANKASI, GALATASARAY,
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ISTANBUL.

19. TRADE REFS: MACK TRUCKS INC., 2100 MACK BOULEVARD, ALLENTOWN, PA 18105.

20. MAJOR FOREIGN FIRMS REPRESENTED: MACK TRUCK INC., 2100 MACK BLVD., ALLENTOWN, PA 18105, TRUCKS, ENGINES, AGENCY ACQUIRED 1934, AMERICAN AVITRON INC., P.O. BOX 567, RYE, N.Y. 10580, AVIATION ACCESSORIES, AGENCY ACQUIRED 1966; UNITED AIRCRAFT INTERNATIONAL, EAST HARTFORD 8, CONN 06108, HELICOPTERS AND ENGINES, AGENCY ACQUIRED 1959; BENDIX INTERNATIONAL, AVIATION DEPARTMENT, 1633 BROADWAY, NEW YORK, N.Y. 10019, GROUND CONTROL EQUIPMENT, AGENCY ACQUIRED 1973.

21. REPUTABLE AND WELL-ESTABLISHED FIRM ACTS AS IMPORTER, DISTRIBUTOR, RETAILER AND AGENT OF AUTOMOTIVE SPARE PARTS, DIESEL AND GASOLINE ENGINES, TIRES AND TUBES, AIR HOSES AND AIRCRAFT ENGINES. FIRM MAINTAINS ITS OFFICES IN A THREE-STORY BUILDING OWNED BY TEVFIK YILMAZ AT TARLABASI, PRINCIPAL AUTOMOTIVE SPARE PARTS SALES DISTRICT OF ISTANBUL. WORKING CAPITAL REPORTED AT TL 5 MILLION AND ANNUAL SALES AT TL 20 MILLION. MANAGEMENT OF FIRM OWNED AND ESTABLISHED BY TEVFIK YILMAZ (76), IS CONDUCTED BY SON YENER YILMAZ (41), WHO IS HIGHLY COMPETENT, ENERGETIC AND KNOWLEDGEABLE BUSINESSMAN WITH SUBSTANTIAL BACKGROUND IN AUTOMOTIVE AND AIRCRAFT LINES. YENER YILMAZ ALSO HAS SEPARATE FIRM WHICH ENHANCES IMPORT CAPACITY OF PRESENT CONCERN. IN ADDITION, RETAIL SALES ARE HANDLED BY ANOTHER FAMILY CONCERN, "OLPAK OTOMOBIL TICARET LTD." A NEW ESTABLISHMENT IS BEING PROCESSED UNDER TEVFIK YILMAZ FOREIGN TRADE INC. FIRM ENJOYS AN EXCELLENT REPUTATION AND VERY SOUND FINANCIAL STANDING. HIGHLY RECOMMENDED.

22. PREPARED BY : N. AVNI
APPROVED BY: R.W. BECKHAM AT: U.S. CONSULATE GENERAL, ISTANBUL.
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